

2015 Regional Training / FREE! For Aging Service Professionals

The New Aging Network Professional Development Regional Training Program is comprised of 6 regional sessions held throughout New York State. These trainings are coordinated by the Association on Aging in NY and funded through a grant by NYSOFA. These trainings are designed to address issues pertaining to improve knowledge and service delivery of staff in the Aging Services Field.

Who Should Attend?

- AAA Directors, Commissioners, and all Staff
- AAA Subcontractors
- All Aging Services Professionals

Please share this invitation

****Note: This is a FREE training program****



**Office for
the Aging**



Program Session Topics

Listed below are the topics for all the Training sessions across New York State.

- **Person Centered Planning**
This presentation will focus on the Health and Human Services guidelines which are being implemented by the Administration for Community Living. The implications of this required change in perspective for the aging network will be discussed in detail.
- **Business Acumen**
An understanding of effective Business Acumen helps increase effectiveness and efficiency in one's organization; however, the greatest benefit to the organization comes when everyone works together for the good of the whole. Learn key concepts that will enhance your understanding of efficient Business Acumen practices to enable a business situation in a manner that is likely to lead to a good outcome.
- **Revenue Enhancement**
As the aging network confronts the arrival of the baby boom generation it is clear that all government funded and not-for-profit AAAs, as well as all other non-profits serving older adults, will no longer be able to depend on their traditional funding streams alone to meet the growing demand for services. Building on the previous business acumen perspective, this workshop will discuss evidence-based examples of revenue enhancement strategies to help close the gap and demand for services and resources.

Training Sessions: All sessions will run from 10:00 a.m. - 2:30 p.m.

Check-in/networking: Begins at 9:30 a.m.

September 2015

Scroll down to register

Friday, September 11th - Capital Region

Location: Beltrone Center, Lakeview Room A
6 Winners Circle, Albany

Tuesday, September 15th - Central NY

Location: CNY Philanthropy Center, Ballroom
431 E. Fayette St, Syracuse

Wednesday, September 16th - Southern Tier

Location: Broome County Library, Decker Room
185 Court Street, Binghamton

October 2015

Scroll down to register

Thursday, October 8th - Metro NY area

Location: NYC Department of Aging Office Building, Room 624
2 Lafayette St, New York, NY

Wednesday, October 14th - North Country

Location: Uihlein Living Center
185 Old Military Road, Lake Placid

Wednesday, October 28th - Western NY

Location: SUNY Genesee Community College - Arcade Campus, Main Building Room 3 & 4
225 Edward St, Arcade

Register for Any One of Six Training Programs

Training sessions are from 10:00 a.m - 2:30 p.m.

Check-in: Begins at 9:30 a.m.

For more information, agenda, and speakers for the six professional development trainings this fall, click [HERE](#).

To register for any of the training sessions above, click the "Register Now" button below. During the registration process you will select the specific training program date you would like to attend. Please know you can register for any of the six trainings across the state.

***Pre-registration** is required inasmuch as there is limited seating at our venues. Once maximum seating capacity is reached, registration will be closed.

Lunch: a lunch will be provided for all participants at **no charge**.

Fee: There is **no charge** for these programs. Please register in advance.

Register Now

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Office for
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Training program offered in collaboration with and funding through New York State
Office for the Aging www.aging.ny.gov

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