

New York Connects Dynamic Duos: AAAs & ACLs

ACUU 2019

June 12, 2019

**Sharon R Williams,
CEO**

**Williams Jaxon
Consulting, LLC**



**Williams Jaxon
Consulting, LLC**



Integrated Services Trending in US



- Valuable partnerships
 - Cost Effectiveness
 - Administrative Simplification
 - Shared Services
 - Service Coordination Rebalancing
 - Safety in Numbers!

Blended Services Model

- Maximizes federal/state \$\$\$\$
- Addresses complex needs of consumers
- Programmatic efficiencies
- Platform for more cooperative program administration



Culture Shifting



**Williams Jaxon
Consulting, LLC**

SOLUTIONS FOR COMMUNITY HEALTH

- Innovative Program Design
- Collaboration among diverse partners
- Maximize Funding
- Consumer Centric Models of Care
- Confluence of organizational best practices

A Critical Collaboration

AAA & ILC NY Connects partnership is good business

- Reduces gaps and duplication
- Expansion and enhancement of NY Connects capacity
- Enhancing the mission and successful partnerships
- End of silo'd services



Consumer Value



- Cross trained teams support myriad needs
- Increased access
- Comprehensive resource/referral assistance
- Expanded bandwidth
- One Stop Shopping

There big ships,
There a small ships.
There are fast ships.
There are slow ships.
The best ship is Partnership!



Williams Jaxon Consulting, LLC

SOLUTIONS FOR COMMUNITY HEALTH

Thank You!

Work Group Assignment

Based on the great collaborations you've learned about today...What strategies will you take back to your community?

- 8 minutes table discussion
- Select groups will report to full assembly

